

Renewable Energy Investment Manager

Introduction

Foss & Company is hiring a Renewable Energy Investment Manager to join the to join our ESG deal team which leads underwriting, due diligence, and post-close asset management for our institutional renewable energy tax equity funds. The Renewable Energy Investment Manager will report to the Director of Renewable Energy and Sustainable Technologies.

The Renewable Energy Investment Manager will support all aspects of originating, closing, and managing solar tax equity investments. This includes:

- Helping prepare investment memorandum for presentation to internal investment committee
- Supporting the drafting and negotiations of investment term sheets and legal documents
- Reviewing project pro formas and performing detailed sensitivity analysis
- Leading ongoing asset funding request and approval process
- Evaluating potential transactions by reviewing project developer pitch decks, analyzing project pro formas, having introductory calls, and tracking opportunities on Salesforce
- Performing market research to identify target investment sectors
- Analyzing financial information related to specific companies and individuals including financial statements, tax returns, bank statements, etc.

About Foss & Company

Foss & Company is a national investment management firm founded in 1983. We have managed and deployed nearly \$7 billion in Tax Equity on behalf of our institutional investor clients through direct investments, syndications, and proprietary Foss fund vehicles. Foss Renewable Energy Partners (FREP) is a wholly owned subsidiary of Foss & Company. FREP is significantly ramping its tax equity investment activity, and we are seeking individuals to join our ESG deal team in all aspects of underwriting, due diligence and negotiations, and post-close asset management.

Requisite traits:

- Superb analytical traits
- Detail orientation and meticulousness with an uncompromising desire for timeliness and accuracy of data
- Proven ability to balance multiple assignments and manage quality, accuracy and consistency of each work product
- Ability to operate autonomously and exceed expectations despite minimal guidance
- Entrepreneurial spirit: flexibility to do whatever it takes and ability to succeed in ambiguous situations
- Proven ability to manage large workloads to meet strict deadlines
- Ability to synthesize and clearly communicate findings of analyses
- Resourceful and creative in approach to research and problem-solving
- Superior interpersonal skills
- Intellectual agility and curiosity
- Ability to work well in a dynamic and rapidly changing environment

- Proven ability to work with diverse groups of people in challenging and complex endeavors
- Unimpeachable character, strong values orientation, and a cultural fit with a rapidly growing investment firm
- Unimpeachable integrity and glowing references
- Outstanding communication and interpersonal skills, including empathy, intuition, and listening as well as strong writing, editing, and basic design skills.
- High level of self-awareness and humility, with excitement about confronting uncomfortable situations or new challenges
- Intellectual agility, curiosity, and creativity; problem-solving is your default mode
- Entrepreneurial spirit: flexibility, comfort with risk, recognition that “perfect can be the enemy of the good”

A successful candidate will possess the following skills and attributes:

- 2-5 years of work experience with a strong preference work in commercial banking, investment banking, or private equity investing
- 2-5 years of rigorous financial modeling experience
- Bachelor’s degree with high academic achievement
- Experience closing project finance transactions in the renewable energy space
- Experience managing multiple projects and meeting tight deadlines
- Strong references from prior employers and peers

Some benefits to look forward to:

- Health and dental benefits
- Matching 401k
- Quarterly and annual bonuses
- Compensation commiserate with experience and abilities

Diversity: Foss & Company is an equal opportunity employer and does not discriminate against otherwise qualified applicants on the basis of actual or perceived race, color, creed, religion, ancestry, citizenship status, age, sex, marital status, sexual orientation, national origin, disability or handicap, veteran status, or any other characteristic protected by applicable federal, state, or local laws. Foss & Company celebrates diversity, and encourages candidates of all backgrounds to apply.